



Press Release

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Jeff Harper Joins CMPG as Executive Vice President of Sales

CMPG Expands Business Development Team to Meet Demand for Earnings Improvement Solutions

December 12, 2011 — CINCINNATI, OH — Cost Management Performance Group, LLC, (CMPG), a consultancy and software company that provides a full range of earnings improvement and compliance solutions to the financial services industry, welcomes its newest team member, Jeff Harper.

Mr. Harper will lead CMPG's strategic business development initiatives as Executive Vice President. Mr. Harper brings his exceptional reputation and more than 25 years of direct selling, partner channel development and marketing experience to CMPG.

Over its 14-year history, CMPG has served a broad range of Fortune 1000 companies across North America and specializes in helping financial institutions achieve improved earnings and regulatory compliance. On the heels of strong demand for its acclaimed **EarningsVision™** Program introduced in 2008, its new class-leading, cloud-based software solution **VendorINSIGHT®** introduced in 2010, and the much-anticipated launch of its **BCP-INSIGHT™** software in 2012, CMPG expects continued strong demand for its services and solutions. Mr. Harper will help CMPG to expand its presence with financial services companies while developing opportunities in new vertical markets.

"We've known Jeff for a long time and are very excited to finally have him on our leadership team," said Grant Karnes, CMPG's President and Executive Partner. "Jeff's commitment to building trust with clients and delivering high-quality client service is a great fit with our management style and our corporate commitment."

CMPG listens carefully to its customers' business challenges, helps them identify the best solutions, and delivers easy-to-use programs that deliver exceptional value and performance.

About CMPG

CMPG is a dedicated consultancy and solutions provider that invests time, energy, knowledge, and insight to make your company perform better. Since 1998 we have utilized advanced benchmarking, expert sourcing and vendor management knowledge, and class-leading earnings improvement capabilities to help our clients deliver the results they need.

For more information about CMPG visit www.cmpg.com or call 1-800-997-CMPG.

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