

Briefing to Financial Industry Regulators

September 20, 2010

Cincinnati, OH – With the successful release of VendorINSIGHT™ 4.2 this month, CMPG significantly extends its lead in delivering the most reliable, sophisticated toolset to financial institutions (FIs) to help them manage third party and vendor risk. VendorINSIGHT™, introduced in 2009, is the industry's most sophisticated and easy-to-implement vendor risk management and vendor relationship management solution. Currently, the customer concentration of VendorINSIGHT™ includes FIs ranging in size from \$0.5 to \$20 Billion.

VendorINSIGHT™ continues to be **the industry's only serviced solution**. We assign a full-time program administrator to our customers to review all of their information, monitor the system, ensure that information is up-to-date, and monitor that alerts and issues are resolved promptly. This assistance has proven to deliver exceptional value to our customers and is a primary reason why VendorINSIGHT is chosen. Most FIs do not want to add additional staff to expand their vendor management program to attain the level of compliance required by regulators, especially smaller banks and credit unions.

New! On October 1, VendorINSIGHT™ will launch **VendorHELP™**, a new referral-only program for FIs that need significant help implementing or improving their vendor management programs. Examiners, regulators, and internal auditors can nominate banks for inclusion in this no-cost program designed to fast track them to a compliance posture accepted by regulators. See the attached Press Release for more information.

FEATURES UPDATE

Vendor Risk Monitoring – Always On. Every Day.

This is a premier, standout feature that separates VendorINSIGHT™ from the rest. VendorINSIGHT™ continues to be the ONLY solution that monitors the financial and banking industry's top 150 vendors and all of our customer's high risk vendor EVERY DAY. Currently, we monitor more than 230 vendors. Our daily vendor news monitoring service delivers SEC filings, financials, press releases, and other news and announcements directly to the email of bank management and to their desktop through a proprietary dashboard that flags risk alerts. VendorINSIGHT™ screens this market information each day for emerging and current risks. When market risks are identified, this information is alerted and presented immediately to VendorINSIGHT™ customers.

Quantitative Vendor Risk Scoring

"We listened to examiners and the governing regulatory agencies to learn exactly how and why certain banks' vendor risk management programs weren't doing very well," notes Grant Karnes, the executive that oversees VendorINSIGHT™. Banks need help building simple, but reliable, policies and procedures and taking the subjectivity out of their risk scoring methodologies. VendorINSIGHT™ now utilizes a sophisticated algorithm and proprietary methodology that can be fully customized. The base template is a reliable and robust assessment tool based on the FFIEC IT Examination Handbook series which addresses, in detail, more than ten categories of risks.

Business Impact Analysis (BIA) Sensitivity Weighting

To successfully manage risk, VendorINSIGHT™ understands that companies must differentiate between inherent risk and control risk. A proprietary scoring algorithm within the system enables customers to understand raw risk scores and weighted risk scores that are driven by the BIA module which is fully configurable for each customer.

Vendor Risk Template Management and Version Control

As new issues and risks emerge, FI's need to be able to easily and quickly adjust their risk templates. VendorINSIGHT™ allows its customers to manage their templates with complete revision control, automatically importing data from old risk assessments into new ones. These efficiencies encourage better adherence to policies and improved overall program compliance. Revision history is also maintained within the system.



The #1 Vendor Risk Management System with the Most Advanced Features

A Serviced Solution. Much more than software.

Designed Specifically for Financial Institutions

All the advanced compliance tools and essential management features you need

Unique to VendorINSIGHT™!

Online, Fully-Customizable Vendor Risk Assessment Module (VRA)

Advanced, FFIEC-based module with quantitative scoring, workflow and collaboration features, and business impact analysis weighted scoring

Unique to VendorINSIGHT™!

Daily Vendor Risk Monitoring and News Service

Proprietary risk screening alerts included for the industry's top 150 vendors and all of VendorINSIGHT™ customers' high-risk vendors

Unique to VendorINSIGHT™!

World Class, Acclaimed Service Team AND a Full-Time Program Administrator

Dedicated to your account to input and manage data, provide user support, and help you stay in compliance!

Unique to VendorINSIGHT™!

The Most Sophisticated User Dashboard Ever

Dashboard is focused on the actions needed to maintain compliance and manage risk, not just status. All content is user-specific and fully integrated into the document image repository, alerting module, vendor record, and risk assessment module.

Unique to VendorINSIGHT™!

Fully Automated Contract Monitoring and Alerting

Customizable email alerting matrix with a sophisticated user dashboard to manage contract alerts and compliance actions needed by users.

Complete Vendor Document Image Repository

Includes document expiration alerts; fully integrated into all aspects of the system and workflow

VendorINSIGHT™ is a subsidiary of **Cost Management Performance Group, LLC (CMPG)**, headquartered in Cincinnati, OH. **VendorINSIGHT™** delivers the industry's most sophisticated vendor risk management and relationship management solution, backed by CMPG's leadership, expertise and exceptional customer service to help companies manage third party and vendor risk and improve operational performance and compliance. CMPG is a leading consultancy providing strategic, earnings enhancement and expense reduction programs for a broad range of financial institutions and other Fortune 500 companies in the U.S.