



Press Release

Stillwater National Bank selects VendorINSIGHT™ for vendor risk management.

May 20, 2010. Cincinnati, OH – Stillwater National Bank (SNB) has announced that it has entered into an agreement with VendorINSIGHT™ to utilize the most comprehensive vendor risk management solution in the industry for its vendor risk management program. According to David Dietz, SNB's Enterprise Risk Officer, "Our choice was easy. The intuitive nature of VendorINSIGHT™ really fit our needs. We wanted something that is simple to use and delivers a broad set of capabilities to automate our vendor monitoring efforts."

VendorINSIGHT™, one of the industry's newest solutions, was introduced to the market in early 2009. Key features include an automated contract management system, a vendor document management system, daily monitoring of vendor news and financials distributed by the VendorINSIGHT™ central monitoring center, and easy-to-use workflow tools, like the online vendor risk assessment. "The risk assessments are far more comprehensive than we expected and the program manager dedicated to our account made the set up simple and fast," said Dietz.

Elizabeth Huseman, VendorINSIGHT™'s Program Director for SNB, said Stillwater National Bank has been diligent in their efforts to use the system to its full capabilities. "They have been very attentive to managing vendor risks. We were able to help them consolidate their IT vendor management efforts and their non-IT vendor policies to improve compliance. It has always been a challenge for companies to keep vendor records up to date and achieve good policy compliance but VendorINSIGHT(tm) makes it easy for them," she commented. Says Dietz, "VendorINSIGHT™ really buttons everything up. I am very pleased."

Stillwater National Bank and Trust Company is a subsidiary of Southwest Bancorp, Inc. Founded in 1894, SNB is headquartered in Stillwater, Okla. The company reported December 31, 2009 year-end assets of \$ 3 .1 billion and SNB has offices in Oklahoma and Texas. SNB offers commercial and consumer lending, deposit, investment services, specialized cash management, and other financial services. Their sister bank, Bank of Kansas has been in existence since 1907. The company boasts 475 employees and is committed to the communities it serves. SNB supports local, state, and national service organizations through employee volunteer involvement and monetary donations.

VendorINSIGHT™ is a subsidiary of Cost Management Performance Group, LLC (CMPG), headquartered in Cincinnati, OH. VendorINSIGHT™ delivers the industry's most sophisticated vendor risk management and relationship management solution, backed by CMPG's leadership, expertise and exceptional customer service. In addition to VendorINSIGHT™, CMPG provides strategic consulting services to enhance earnings and reduce expenses for financial institutions and other companies in the U.S.

Contact:

Matt Weinland, Director of Market Awareness
mweinland@cmpg.com
1-800-997-CMPG